

# OUTSOURCING





“People Perfect™ is the leading HR outsourcing firm in the Middle East and South-Central Asia with two decades of specialised experience. We build value-based relationships with our clients by providing reliable staffing solutions for human resource management, technology, and outsourcing.”

## CONTENTS

### Outsourcing - Overview

An overview of the vast assortment of outsourcing projects People Perfect™ can undertake for its clients, around the world.

### Employee Outsourcing

Our most popular service for the past 25 years - allowing clients to outsource all aspects of Employee & HR Management.

### Payroll Outsourcing

Completely handover your payroll processing function to People Perfect™. Have accurate and timely payroll calculated for you, every month.

### Facility Management

People Perfect™ takes care of everything your office or factory needs - from housekeeping and kitchen services to utilities, gardens and more.

### Procurement

Explore how People Perfect™ handles your vendors for you. Benefit from a global supplier network delivering cost savings and faster service.

### Tech Support Services

Immediate, global IT support from level 1-4 technicians. From basic tech troubleshooting, to full-fledged implementation services.

### PRO Services

A full breakdown of how People Perfect™ manages business setup, licensing, visas, and UAE government compliance through expert PRO solutions.

### Clients

A look at our diverse set of esteemed clients spanning across the world and all industries.

### Contact Us

Unwavering service excellence through 8 regional and international offices.

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# OUTSOURCING

Outsourcing works when you find a partner that can do the same tasks your company is doing, quicker and at a lower cost.



Organisations claim that the top reason for outsourcing is cost reduction.

– Deloitte



Firms that outsource non-core functions see a 30% spike in leadership productivity.

– ADP



## Did You Know?



People Perfect™ manages the disbursement of salaries and incentives to more than 4,000 employees of 350 distributors for Unilever.



People Perfect™ manages inventory, maintenance, transportation and repair of thousands of laptops for Huawei's staff.



ACCA only deals with People Perfect™ directly for local vendor and petty cash payments on a day-to-day basis.



People Perfect™ manages all Public Relations Officer (PRO) activities for BinHendi Group in the UAE.

People Perfect™ outsourcing capabilities can be leveraged by clients through a variety of solutions:



IT Support Services



Business Process Outsourcing



Facility Management & Managed Spaces



Public Relations Officer Services (PRO)



Procurement & Supply Chain

People Perfect™ provides comprehensive solutions for setting up a new business entity in UAE, KSA, Afghanistan and more.

From acquisition of a business license to virtual or managed office spaces, People Perfect™ has the connections in place to get you going today.



People Perfect™ provides immediate on-site or remote IT technicians to resolve various types of IT challenges for our clients, anywhere in the world.



Hardware Break Fix



Desktop & IT Support



Rollout & Migrations



Data Center Support



Network Support



Cybersecurity Support



“We choose People Perfect™ because they are efficient, fast and modern. That's exactly what CRSC needs from a business partner.”

– Mr. Chang Jiang (Project Manager - CRSC)



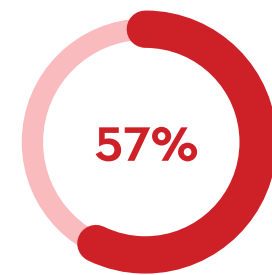
“Quality of provided resource base, supplier responsiveness and customer services provided by People Perfect™ are commendable.”

– Mr. Faisal Wajid (Head of Procurement, IBM)



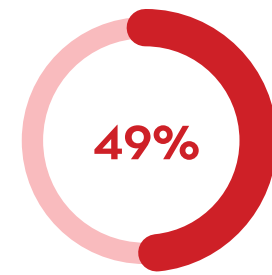
# EMPLOYEE OUTSOURCING

With employee outsourcing, your staff works for you, but we handle everything else. From contracts and onboarding to compliance and payroll, People Perfect™ takes care of it all.



**Companies say outsourcing HR helps them focus more on strategic initiatives instead of administrative tasks.**

– PwC HR Transformation Report



**Companies outsource to access skilled talent and technology.**

– Deloitte Global Outsourcing Survey



## Did You Know?



Unilever partners with People Perfect™ to outsource salary calculation and disbursement for over 350 distributors, streamlining their payroll operations.



UBL outsources 1,200-plus janitorial staff for 800 branches to People Perfect™, with full HR responsibility.



People Perfect™ manages 7,000-plus outsourced frontline health workers for UNICEF in Pakistan and Afghanistan, supporting polio campaigns.



Xiaomi relies on People Perfect™ to manage monthly incentive payouts for retail staff under a fully outsourced HR and payroll model.

Primary benefits of employee outsourcing:



Reduced Administrative Burden



Digitised HR Operations

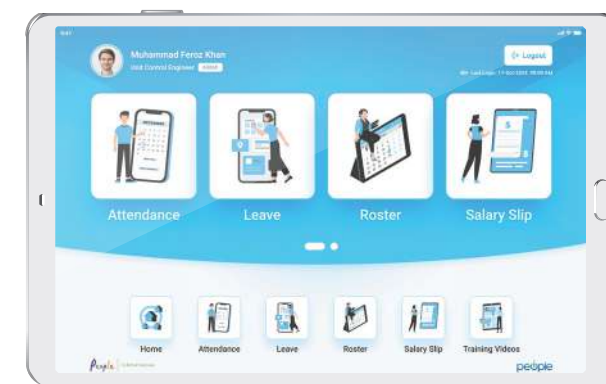


Free From Legal Worries



Faster Onboarding

**People Perfect™ has outsourced more than 150,000 employees for clients across the globe.**



Outsourced staff can manage their self-service operations like applying for leave, marking attendance and viewing salary slips through our signature HRMS platform, Peoplei.



“People Perfect™ has been our trusted partner for employee outsourcing, office management, and admin support since 2010, consistently delivering competitive and reliable HR services.”

– Ejaz Hussain, (Business Services and Compliance Manager, ACCA Pakistan)

# PAYROLL OUTSOURCING

People Perfect™ compiles data throughout the month and calculates payroll for each of your employees. From tax and compliance to earnings and deductions — so you can pay your staff accurately and on time, without the hassle.



**Mid-sized companies outsource payroll to reduce errors and avoid tax penalties.**

— Deloitte Payroll Benchmarking Survey



**Fewer payroll processing errors are reported by businesses that outsource their payroll operations.**

— Clutch.co



## Did You Know?



The **Nielsen** Company relies on People Perfect™ to manage payroll across more than 20 countries, ensuring consistent, compliant, and timely processing.



People Perfect™ manages incentive payments for over 1,000-plus distributors of BAT, under a structured and automated payroll process.



People Perfect™ provides international payroll services for **IBM** Italy, managing disbursements to overseas employees.



**Wall's** outsources payroll processing of its distributors to People Perfect™, leveraging their HR Technology platform, Peoplei HRMS.

Primary benefits of payroll outsourcing:



Accurate & Timely Payroll



Short-term Credit Facility

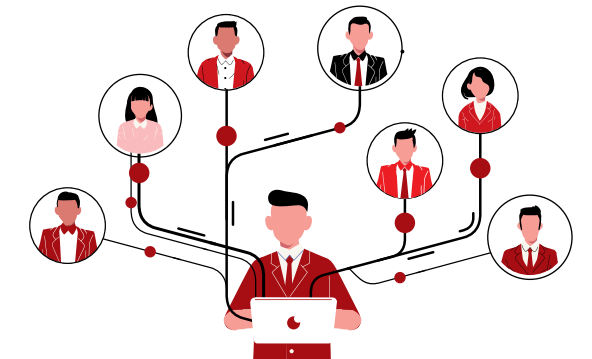


Ensure 100% Compliance



Analytics & Dashboards

**People Perfect™ processes more than \$100 Million USD worth of payroll for clients every year.**



All clients of payroll processing HRMS can view analytics for their payroll through Peoplei HRMS. Client staff can access their salary slips and personal data through their mobile apps.



“Quality of provided resource base, supplier responsiveness and customer services provided by People Perfect™ are excellent and commendable.”

— Mr. Faisal Wajid (Head of Procurement, IBM)

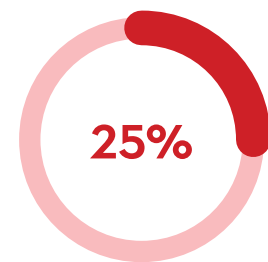
# FACILITY MANAGEMENT

People Perfect™ offers integrated facility management services that keep your offices clean, operational, and audit-ready — so you can focus on business while we take care of everything behind the scenes.



**Boost in workforce productivity is linked to ergonomically managed workspaces.**

— EIST, 2018



**Faster issue resolution is reported in office environments with outsourced facilities teams.**

— CBRE Workplace Survey



## Did You Know?



ACCA has relied on People Perfect™ for office management and daily facility support services since 2010.



People Perfect™ supervises the installation and upkeep of prepaid electrical meters across multiple **Keystone Properties** developments.



ZTE awarded People Perfect™ the “Outstanding Outsourcing Services” Brand Award in 2021 for excellence.



OMV has used People Perfect™ services for over 5 years, praising consistent outsourcing support.

Primary benefits of facility management:



Eco-Friendly Operations



Utility Efficiency

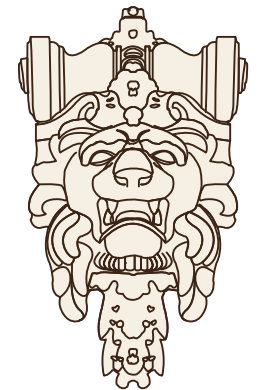


Office Readiness



Reduced Operational Hassle

The parent company of People Perfect™, GSB Group owns and operates **Heritage Luxury Suites**, a leading hotel chain in South Asia. Allowing us to specialise in housekeeping, kitchen operations and facility management.



Peoplei HRMS lets you easily track cleaning staff schedules, attendance and performance — all in real-time.



“We’ve worked with People Perfect™ for over 10 years, and their support in managing our dispersed workforce has been outstanding. Their responsiveness and reliability make them a trusted partner.”

— Sania Hasan Khan, HR Head - GFK, NIQ Pakistan



“People Perfect™ has been our of services. trusted partner since 2022, and we’re highly satisfied with their growing range Their continuous innovation adds real value, and we look forward to strengthening this partnership further.”

— Kashif Hafeez, Chief People Officer Cybernet Internet Pvt Ltd



# PROCUREMENT

By enabling People Perfect™ to deal with vendors on their behalf, clients experience the convenience of one-window operations. People Perfect™ handles vendor onboarding, payments, quality control, and much more.



**Global companies say procurement outsourcing improves supplier management and delivery time.**

– Everest Group Procurement Insights



**Businesses cite cost control as their top reason for outsourcing procurement.**

– Deloitte Global CPO Survey



## Did You Know?



People Perfect™ manages the procurement, inventory, and maintenance of thousands of laptops and office equipment for **Huawei**.



**Exim Bank** engaged People Perfect™ for admin and procurement support, with the client specifically praising the outstanding service and partnership experience.



People Perfect™ procured water bottles, electrolyte powder, and umbrellas for **UNICEF** polio vaccination staff to ensure safety during summer-time field campaigns.



**United Energy Pakistan** has been using services of People Perfect™ for more than 10 years and continues to rely on us for outsourcing support.

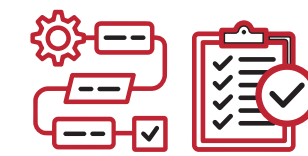
Primary benefits of outsourcing procurement:



Tracking & Compliance



Flexible Payments & Credit

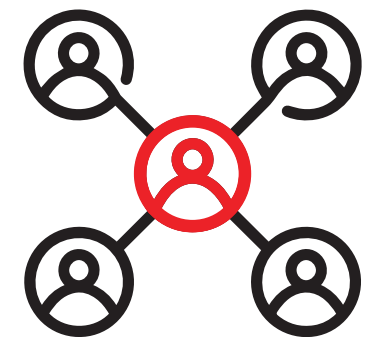


Quality Control



One-Window Operations

**People Perfect™ has built a reliable network of suppliers and vendors over the past 20 years, allowing clients to leverage these relationships for special deals, cost savings and high quality services.**



Peoplei HRMS integrates with your finance and ERP systems to manage vendor approvals, purchase orders, and payments seamlessly.

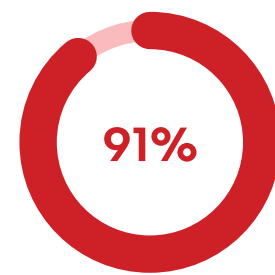


“People Perfect™ and CRSC sincere cooperation has triumphed over national borders.”

– Aiming Xue, CRSC

# TECH SUPPORT SERVICES

People Perfect™ delivers prompt on-site or remote IT support to resolve a wide range of technical issues for clients globally.



**Companies say outsourcing IT support helped them reduce costs.**

– HR Technologist, Glassdoor Insights



**Operational cost reduction is observed by companies that use outsourced field services.**

– Deloitte Outsourcing Survey 2022



## Did You Know?



People Perfect™ can provide on-site technicians anywhere around the world within the same business day.



People Perfect™ can negotiate special rates for software and hardware solutions for substantial cost-savings for customers.



People Perfect™ creates Service Level Agreements with clients that ensure dedicated IT staff availability with backfill.



People Perfect™ has level 1, 2, 3 and 4 technicians available to help tackle all types of issues for our clients.

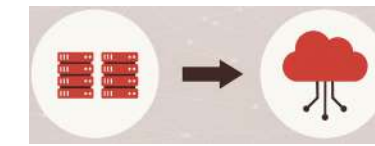
Types of problems addressed through our technicians:



Hardware Break Fix



Desktop & IT Support



Rollout & Migrations



Network Support



Data Center Support



Tech Recruitment



Site Survey & Installation



Cybersecurity Support



Clients use our signature SaaS platform Peoplei to track hours, contracts, payments and much more.



“The secret to success is to know what you can do and what you should let someone else do.”

– Richard Branson, Founder of Virgin Group



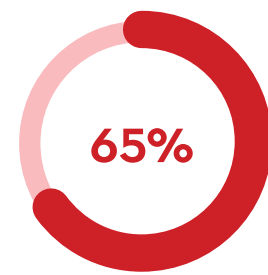
“It’s about leveraging the right skills at the right time, not about geography.”

– Satya Nadella, CEO of Microsoft



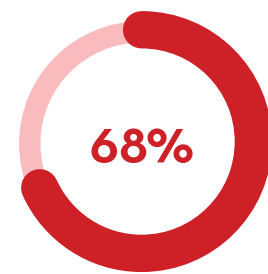
# PRO SERVICES

Appoint People Perfect™ as your Public Relations Officer (PRO) in the UAE to effectively free yourself of all coordination activities with the UAE government. From registering your business to getting visas for your staff, we handle it all.



**Companies reduce processing errors and delays by using expert PRO services.**

– PwC



**Businesses say outsourcing admin and compliance tasks improves focus on core activities.**

– Deloitte



## Did You Know?



BinHendi Group™ relies on People Perfect™ for all PRO related activities of their staff in the UAE.



People Perfect™ handles all coordination with the GDRFA as well as the Ministry of Labour in the UAE for OppDoor.



People Perfect™ helped Hamid Textile Mills acquire trade license and set up their business in the UAE.



All visa processing activities for Housekeeping staff at the Anantara Hotel in Dubai is handled by People Perfect™.

Types of PRO services offered to handle your government paperwork efficiently and reliably:



Company Formation & Licensing



Visa & Immigration Services



Ejari Services



Document Attestation



Trademark & Copyright Registration



Regulatory Compliance & Reporting



Company Secretarial & Administrative Support



Peoplei HRMS allows you to keep track of all information related to employee visas, documentation and immigration. Stay compliant with automated alerts and updates.



“Thank you for providing us with such outstanding service and support. We look forward to continuing our successful partnership with People Perfect™.”

– Munib Aslam Raja, Manager Admin & Procurement, Exim Bank

# CLIENTS

Listed below are just a few of the organisations we have helped streamline their HR functions by adding the distinct expertise and execution needed to make their operations People Perfect.



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